

TAPPING INTO MARKET POTENTIAL

Market changes harbor opportunities – but also risks. In combination, events such as rising costs, supplier failures or new trade regulations can also weaken a supposedly stable competitive position.

In this issue of our newsletter, we therefore focus on approaches that companies can use to professionalize their supply chain management and procurement organizations. In this way, new potential can be tapped even in volatile markets, for example in terms of customer benefits or savings.

We wish you an informative read – and look forward to discussing these and other solutions with you, e.g. at one of the events mentioned.

Best regards
Your team from EFESO

NEWS

STRENGTHENING COMPETITIVENESS

With a material cost share of > 50%, procurement is a key factor when it comes to competitiveness. We identify key trend developments for procurement and purchasing and show the fields of action in which companies can achieve significant savings potential with our team.

EVENT

DIGITAL & AI PROCUREMENT DAYS

Gain insights into best-in-class software solutions and AI use cases at our “Digital & AI Procurement Days”. Find out on May 15 in Hanover and July 2 in Munich how you can use best practice expertise and pioneering digital tools in your own company.

NEWS

BUILDING RESILIENT SUPPLY CHAINS

Resilient supply networks and adaptable manufacturing sites enable companies to anticipate new customer and market requirements more quickly. We provide support, for example, in the design of supply chain strategies, the optimization of risk management or supplier integration and development.

NEWS

SUPPLY CHAIN MANAGEMENT MATURITY CHECK

Is your supply chain ready for the next crisis? Use our “SCM Maturity Check” to determine how mature your supply chain management is – and whether you are equipped for future challenges. Based on the status quo and the gaps identified, we develop strategies for optimization.



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