## READY FOR MARKET CHANGES Realigning cost structures and

Realigning cost structures and strengthening competitiveness

In times of dynamic market developments, companies are faced with the challenge of sustainably improving their cost structures – without compromising customer benefits in areas such as quality and reliability.

Find out in this issue of our newsletter how our team can help you strike a

balance between cost efficiency, value enhancement and customer focus. We have compiled starting points and methods from our portfolio of solutions that will help you make progress in realigning cost structures in any industry.

We wish you an informative read.

Best regards
Your team from EFESO

### optimize product and investment costs sustainably.

FUTURE-ORIENTED COST MANAGEMENT

Prepare for market changes, minimize risks and maximize the value of your products at the same time. With our Cost Value Engineering experts, you can

**ACHIEVE SAVINGS** 

Identify and eliminate direct and indirect costs along your company's entire value and supply chain. Achieve savings with our team – from product development and manufacturing to intralogistics and global supply chains.

TO LEAN VALUE STREAMS

nize a site as the factory of the future.

**INSIGHT: CAPEX OPTIMIZATION** 

Reduce the volume of long-term investments (CapEx) in manufacturing and strengthen your company's cash flow. Benefit from our experience from over

600 successful projects and access the world is largest CapEx database.

CASE STUDY: SAFEGUARDING THE SITE THANKS

Securing its location in Germany is a top priority for a manufacturer of premium fittings. With tough targets for the entire operations area, such as an OEE of more than 85%, the company is working with us to completely reorga-

VIDEO: EFESO PERFORMANCE BOOSTER

Use AI-based video analysis and software-based machine tuning to identify potential improvements in performance and costs in your existing machine and plant infrastructure. Our video explains the procedure and benefits

# INDUSTRIE 4.0 AWARD: WINNERS WANTED Put your success story about increasing efficiency and reducing costs in the

digitalization or automation by 30 June 2025.

spotlight. The race for the INDUSTRIE 4.0 AWARD 2025 has already started - take the chance and apply with your Industry 4.0 innovation in the field of





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