



VALUE FIRST – ENABLED BY TECHNOLOGY

Solving economic challenges more effectively with EFESO

Digital innovation and traditional performance improvement sometimes compete for a company’s resources and budgets. Yet, a valuable opportunity lies in connecting both aspects – and applying the correct methods and technologies with the guiding principle of “Value First”.

The destination determines the choice of toolset: if the goal is to increase efficiency and reduce complexity, lean principles and Industry 4.0 best practices provide a strong starting point. If the focus is on building resilient and flexible value creation structures, modular production concepts, and digital tools for supply chain management are the right fit.

In every case, it is essential to empower teams within the organization to use the chosen toolset effectively. How this can be achieved – and how you can embed “Value First” in your company – is what you’ll discover in this edition of our newsletter.

We wish you an informative read.

Best regards
Your team from EFESO

NEXT GEN OPEX: RESULTS IN FIVE DIMENSIONS

Operational Excellence (OPEX) will continue to play a decisive role in business success – however, the underlying principles, methods, and roles must be regularly adapted. Increase the OPEX maturity level in your organization with EFESO – we deliver results across five dimensions.

DIGITAL SOLUTIONS AS A VALUE CREATION LEVER

A chemical company unlocked €4.7 million in capacity by combining digital prediction tools with structured reliability programs. Read our latest expert article to learn which principles and rules make digital initiatives effective within an organization.

INSIGHT: PROFITABILITY IN CHANGE MANAGEMENT

Use our Commercial Change Management Process (CCMR) and expand regular change processes to include a commercial evaluation of transformation. Our insight describes the procedure and achievable results in the process initiation, cost assessment, and price agreement phases.

MASTERCLASS INDUSTRIE 4.0 AWARD: ROBERT BOSCH GMBH

What characterizes “data democratization” in a company? Join our Masterclass session on November 26, 2025, with award-winning Robert Bosch GmbH to discuss methods that deliver measurable results in production.

